

# MODULE 2

SEGMENT 4

# Writing Killer Emails: Review

# #1.Finding Profitable Affiliate Programs

#### **Various Niches:**

- <u>Clickbank.com</u> (Digital Product with High Commissions)
- CJ.com (Leading Brands)
- <u>ShareASale.com</u> (Great Overall Choice for Ad Options and Commissions)
- Google.com (Search Using [Keyword + Affiliate Program])

# 1. Finding Profitable Affiliate Programs

# **Internet Marketing / Online Business Niche:**

(Digital Products with High Commissions)

- <u>Clickbank.com</u> (Up To 75% Commissions Check or Direct Deposit)
- <u>JVZoo.com</u> (Up To 100% Commissions Paid To PayPal)
- WarriorPlus.com (Up To 100% Commissions Paid To PayPal. Better Quality Affiliates For This Niche)

# A. Importance Of The First Email

- ✓ Deliver Promised Content From Landing Page
- ✓ Ask for The White List
- ✓ Tell Them What To Expect In The Future As A Subscriber
- ✓ Ask Them To Connect on Social Media

# **B. Giving Value By Sending More Content**

- ✓ Ratio 4:1
- ✓ Platforms For Delivering Content (for Better Engagement and Sharing)
  - Facebook, Blog, Twitter, etc.

#### C. Soft-Sell vs. Hard Sell Promotional Emails

- Soft-Sell Method Gives Useful Info Such as An Article With Actionable "Steps", or A Product Review, Or Case Study with Proven Results From Using A Product, or A Product Demonstration
- ✓ <u>Hard Sell</u> is Pure Promotion Designed to Get People To Take Action Now.
- ✓ Best Way To Generate Affiliate Sales Is To Combine Both Methods

# D. A Simple Way To Boost Affiliate Sales...

- ✓ Offer Them An Exclusive Bonus Gift If They Purchase Through You.
  - Use Suggested Content Ideas To Create This Bonus

# **D. A Simple Way To Boost Affiliate Sales...**

✓ Offer Them An Exclusive Bonus Gift If They Purchase Through You.

# E. Difference Between an Autoresponder and Broadcast Email

- ✓ An Autoresponder is a Scheduled Email That Is Delivered On Autopilot On A Specific Day/Time.
- ✓ A Broadcast Email is Any Email Sent To Your Entire Database On-Demand.

#### F. When To Send Email & How Often?

✓ <u>How Often</u>: Min of 2-3 Times Per Week. More When Promoting a
Product Launch or Limited Offers.

When? We Looked At An Infographic Provided By GetResponse That Shows Best Time To Send Is Early Afternoon with Tuesday's and Friday's Being Favorable For Open Rates.

# **G.** Types of Content

✓ Listed 14 Types Including Articles, Videos, Audios, Podcasts, PDF Reports, Checklist, etc.

# H. Pros and Cons Of Using Ready-Made Affiliate Emails

- ✓ <u>Pro</u>: 'Done For You' = Saves Time. Option To Use As-Is or As A Template For Creating Your Own.
- ✓ <u>Con</u>: May Contain Too Much Hype That Will Prevent It From Going To Your Subscriber's Inbox.

# #3. Tips & Tricks For Writing Emails

Preparing Emails in A Text File (like Notepad) Prior To Putting In Your Autoresponder or Sending A Broadcast.

- ✓ Using <u>Weather.com</u> News Page For Headlines That Can Be Used As Templates For Subject Lines.
- ✓ Subject Lines Sell The OPEN.
- Email Content Should Sell The CLICK, Not The Product!

# 3. Tips & Tricks For Writing Emails

Keep It Short

- ✓ Write Emails As If You're Sending To One Person (Not A Group)
- ✓ Don't Be Afraid To Be "You" And Use Your Personality

3. Tips & Tricks For Writing Emails

Use Links Sparingly (2 Max)

- ✓ Avoid Spam Words and Characters
- ✓ Check Spam Rating with Your Autoresponder's Built-In Checker or External Site (<a href="EmailSpamTest.com"><u>EmailSpamTest.com</u></a>)